1. **How do I register for this event?** Online registration is now open. Interested Firms, please register as an Attendee, separately as space allows, please register for One on One meetings with Prime Contractors/Consultants. [Click here to Register]. Note: Registration on this site does not add your name into any marketing or future mailing lists.

2. **What is the cost of the event?** This is a FREE event.

3. **What is a Reverse Vendor Trade Show?** It is an event that allows businesses the opportunity to meet with government entities throughout the Puget Sound Region and participating public agencies at one time and in one location. The agency representatives from procurement and contracts and agency departments sit at tables while Firms drop in during the day, circulate and roam through the exhibition hall, meet with representatives and allow contractors, consultants and suppliers to market their firms’ services, discipline, products and services.

4. **Who is invited?** We invite contractors, consultants and suppliers. Small, women, minority, veteran-owned businesses are highly encouraged to attend.

5. **Do I need a table?** No. Firms will not have tables. Firms will drop in, visit each tables and circulate among the tables.

6. **What do I bring to this event?** Bring business cards, typically a 1 page line card marketing material to include your firm’s contact information, list of products and or services you provide and if applicable current government contracts you currently hold.

7. **Who will sit at the tables?** Participating government agencies and business resources such as the University of Washington, Port of Seattle, Port of Tacoma, King County, Washington State DOT, WA State Minority and Women’s Business Enterprises, State of WA Department of Enterprise Services formerly GA, Sound Transit, City of Seattle along with other contributing partners to include neighboring cities, counties, port authorities, and business resources.

8. **How is the trade show set-up?** The agency representatives will be seated in their respective tables and ready to talk with you in the exhibition hall for all day networking. In addition simultaneous sessions of agency panel discussions and educational workshops, and One on One meetings with Primes, Large Vendors and Agency Goods and Services Procurement representatives. Please review the program Agenda for full details.

9. **What time does Registration open on the day of the event?** Registration opens as early as 7:00am.

10. **Why should I come?** You are the best advocate to market your firm. This is the best venue to start or continue relationship building with public agencies. Your presence and participation is imperative to the success of this event.